

Worcester
Housing Authority

PURCHASING DEPARTMENT

TECHNICAL PROPOSAL REVIEW SHEET

RFP # 26-19 SECURITY SERVICES

	ISSM Protective Services, Inc.		Allied Universal Security Services		Arrow Security Inc.		Windwalker Group, LLC		Orion Protective Services, Inc	
	1023 Central St. Leominster, MA 855-564-4776 info@issm.com		67 Millbrook Street, Suite 213 Worcester, MA 01606 860-992-2543 Andrew.marks@aus.com		300 West Main St. Smithtown, NY 11787 631-263-8561 ssturgess@arrowsecurity.com		529 Main Street, Suite P200 Boston, MA 02129 833-505-1022 herby.duverne@windwalker.com		124 S. Main St. East Windsor, CT 06088 860-836-0233 eramsdell@orionprotectivesvcs.com	
Did Proposal Meet Mandatory Requirements? (Yes or No)	Yes		Yes		Yes		Yes		Yes	
Comparative Evaluation process completed: ____ Yes ____	Comparative Evaluation Criteria									
Comparative Evaluation Criteria and Rating Scale: Highly Advantageous (HA), Advantageous (A), Not Advantageous (NA), or Unacceptable (UA)	Rating	Comments	Rating	Comments	Rating	Comments	Rating	Comments	Rating	Comments
1. Evidence of Proposer's Demonstrated Ability to Perform Specified Work	A		A		A		A		HA	
2. Evidence of Proposer's Ability to Provide Coverage	A		UA	Did not give specific timeline of when coverage can be filled. Mentioned being a company with thousands of employees but	A		HA		HA	
3. Prior Experience	NA	No specific examples of PHA experience in 8 pages listed	HA		A		A		HA	
4. Staff Supervision	NA	Supervision seemed to be focused on use of software.	A		A		HA		HA	
5. Training	A		A		A		HA		HA	
6. Staff Reference	A		A		HA		HA		HA	
Overall/Composite Rating:	Advantageous		Advantageous		Advantageous		Highly Advantageous		Highly Advantageous	
Proposed Fee:	1yr \$475,201 5yr \$2,542,678		1yr \$521,165 5yr \$2,701,524		1yr \$475,201 5yr \$2,508,106		1yr \$723,840 5yr \$3,818,412		1yr \$457,466 5yr \$2,428,845	

Most Advantageous Proposer:

Orion Protective Services, Inc.